



Software Licensing

Taking a strategic approach to procurement and applying structure to management, Computacenter delivers cost containment and management services to optimise investment in one your organisation's most valuable assets, Software.

Business challenge

As the workplace has evolved, reliance on software to delivery services to customers and efficiencies to operations has steadily increased. Faced with increasing demand, complex vendor agreements and concerns over non-compliance,, organisations face the challenge of optimising costs whilst maintaining flexibility and taking a mature approach to asset management.

Few organisations have the time or expertise needed to optimise their software licence procurement strategy and management processes. The extent of these challenges can result in under and over-licensing, reactive renewals, disparate procurement processes that fail to leverage scale and poor software asset management.

With Gartner surveys showing more than 50% of organisations have been audited by at least one vendor annually, maintaining a comprehensive understanding of the organisation's licensing positions is essential. Achieving this goal is even more complex if your environment is subject to ongoing organisational change.

Computacenter solution

Computacenter's Software Licensing services combine the tools, processes, policies and expertise you need to optimise software within your organisation.

Our services enable simple license procurement through to out-tasking software asset management.

Advice and procurement: provides customers with a single partner to fulfil and manage all software needs, consolidating and simplifying procurement whilst developing strategy to reduce costs and manage complexity whilst enabling the technology roadmap.

Contract & renewal management: removes cost, complexity and risk from software procurement and IT operations, allowing customers to outsource time-consuming processes to a trusted partner whilst receiving MI to empower opex control.

Software Asset Management: delivers the tools and processes for management of entitlements and obligations in your environment or out-tasking of time-consuming licence management processing using our resources to remove cost complexity and risk from operations.

"Through adopting a centralised strategy for Microsoft procurement, we are able to maximise our investment in new technologies, and focus on core activities to develop the business further."

Jack Rumsey,
Head of Procurement,
Michael Page

On our customers' agenda

These services address three core business issues facing organisations today.



Cost Reduction



Growth /
Business Change



Risk Avoidance

Software Licensing

Key benefits

Computacenter's Software Licensing services deliver the value of our expertise and outcomes for our customers by increasing control and visibility whilst optimising strategy. This will result in:

Reduced cost:

In a series of instances Computacenter has applied expertise to deliver savings in excess of £1m - significantly affecting not only the IT budget but the overall bottom line freeing up budget for strategic investment.

By eliminating licence under-utilisation, consolidating vendor agreements and leveraging buying power, we drive your campaign to unlock sustained financial benefit.

Risk avoidance:

With enhanced visibility of your estate, your organisation can sustain a right sized licensing position and reduce the risk of vendor audits.

Control:

End-to-end visibility and control of your software estate empowers decisions on where and how to reduce cost and risk, from purchase through to retirement of underused software titles whilst giving you back time, fast tracking benefits and removing inefficiencies.

Why Computacenter?

Computacenter's depth of technical skill, experience and independence enable us to go beyond the supply chain to optimise your environment.

Our pedigree is represented through extensive vendor accreditation but also longevity and stability - we're here for the long term to service your organisation's needs into the future.

Industry recognition:

Our services have been accredited by major software vendors, including Microsoft, Oracle, IBM, Symantec, Citrix and, VMware amongst many others. This extensive accreditation delivers superior buying power through a single point of procurement and service for your organisation.

Breadth of service:

Computacenter delivers real benefits to customers by leveraging our scale, capability and accreditations, passing buying power for over 1100 vendors onto you.

Continuity:

Computacenter's UK software team of 60 incorporates the industry's finest consultants, vendor management function to drive consolidation and service desk team to maintain continuity of service.

What next?

To find out how Computacenter's Software Licensing service can help you, please contact your account manager or email: enquiries@computacenter.com

Computacenter's unique approach to delivering independent advice and service levels:

